

ARMC *Foundation*

Ashtabula Regional Medical Center

ARMC Healthcare System

 Cleveland Clinic affiliate



Annual Report 2022–2024

About ARMC Foundation

ARMC Foundation, the philanthropic arm of Ashtabula Regional Medical Center, was established as a separate entity in 1994. It is a not-for-profit 501(c)(3) organization established to raise, receive, and administer charitable gifts in support of the hospital. ARMC Foundation is governed by a volunteer Board of Trustees comprised of community and business leaders, caregivers, and residents who are dedicated to ensuring the availability of high-quality healthcare in Ashtabula County.

Since its inception, ARMC Foundation has raised and directed millions of dollars to support projects and equipment for key areas of the hospital such as the outpatient cancer center, emergency department, therapy/rehabilitation, intensive care unit, and imaging. ARMC Foundation has also helped raise funds to support expansions, renovations, and additions to the hospital, including raising funds for the new patient care tower that opened in June of 2024.

More than ever, ARMC Foundation's work is critical to the ability of ARMC to meet the changing healthcare climate. Reimbursement from insurance payors is not sufficient to support the first-class facility our community's residents need and deserve. The efforts of ARMC Foundation and the generosity of the entire Ashtabula region ensure ARMC can meet its mission of providing quality healthcare that positively impacts the health of our community.



ASHTABULA REGIONAL MEDICAL CENTER BOARD OF DIRECTORS

- Nancy Kister, Chairperson
- Craig Sernik, Chairperson-Elect
- Roger Corlett, Secretary/Treasurer
- Leonard Stepp, Jr., ARMC Healthcare System President & CEO
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- Donald Chaplin
- Joe Giangola
- Kelly Hancock
- Jason Hergenroeder
- Rev. Vernon Palo
- Richard Parker, DO
- David Pontius
- Marlene Sartini
- Jim Timonere
- Daniel Keaton, MD, ARMC Chief of Staff

ARMC FOUNDATION BOARD OF TRUSTEES

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- Catherine Bishop, DO, Vice Chairperson
- Leonard Stepp, Jr., ARMC Healthcare System President & CEO
- Amy Price, Executive Director
- Jennifer Bartone
- Bret Cimorell, Esq.
- Michael Fedler
- Todd Gray, Esq.
- Cheryl Katavich, PA-C
- Daniel Keaton, MD
- James Mayer
- Cathy Maylish
- Paul Mechling, DVM
- Lisa Newsome
- Honorary Trustees**
- Thomas Hough
- Nafisa Kondru, MD
- Fred Leitert
- Louise Raffa

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Letter from Leadership

Community is defined by Merriam-Webster as “a unified body of individuals”. At Ashtabula Regional Medical Center (ARMC), our community is at the center of all we do as we fulfill our mission - to provide quality healthcare to positively impact the health of our region.

Throughout our 120-year history, ARMC has been committed to responding to the changing healthcare needs of our communities. Our patient care tower that opened in June 2024 is another example of that commitment. We know the bond that our hospital has with the community. We provide quality healthcare when it is needed most. And the community supports us when we need help to expand services, obtain new technology, or keep our facilities current with modern healthcare standards.

The Advancing Healthcare – Today and Tomorrow Campaign was the continuation of that bond between ARMC and the greater Ashtabula community. We are able to serve our community because of the support from our community. We are so grateful to the individuals, organizations, businesses, and foundations who have generously donated to ensure quality healthcare in our community for decades to come. Thank you!



Best Regards,
Leonard Stepp, Jr.
ARMC Healthcare System
President and CEO



Best Regards,
Sandra Kanicki
Chairperson
ARMC Foundation Board of Trustees

ARMC and ARMC Foundation by the Numbers



Hospital (annual average)

- 120** years serving the community
- 3,500** inpatient visits
- 30,000** Emergency Department visits
- 300,000** patient appointments
- 8,000** surgeries performed
- 73,000** radiology scans
- 86,000** physical therapy treatments
- 84,000** respiratory procedures
- 625,000** laboratory tests
- 1,500,000** prescriptions filled



Foundation (2022-2024)

- \$8.4 million** raised through *Advancing Healthcare – Today and Tomorrow* Campaign
- \$300,000** raised in additional support
- \$200,000** in support of free valet service during construction
- \$48,000** in support of programs benefiting ARMC and patients
- \$17,375** in scholarships awarded to local students
- \$20,000** annual income of Huffman-Mayer Wealth Management Gift Shop



Staff (annual average)

- 1,300** caregivers employed (including Glenbeigh and ARMC Home Health)
- 70** providers in **20** different specialties
- \$106 million** in payroll (including contract labor)
- \$1.2 million** in income tax revenue to local municipalities and school districts



Volunteers (2022-2024)

- 37** volunteers
- 15,410** hours donated by volunteers
- \$161,000** value of hours donated by volunteers



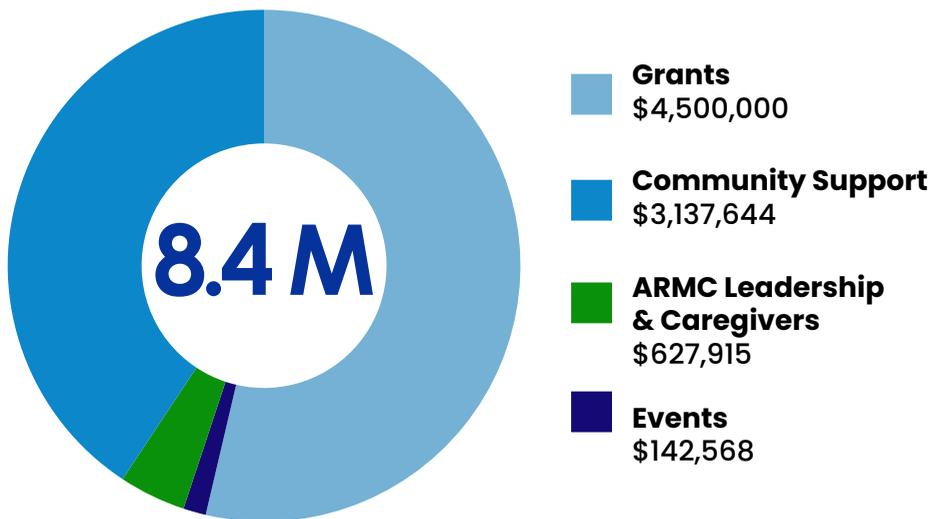
Advancing Healthcare – Today and Tomorrow

On June 30, 2022, we broke ground on a dream. A dream of improving healthcare delivery as well as patient comfort. A dream of building the healthcare facility our community deserves.

On June 18, 2024, we realized that dream with the opening of the new patient care tower – the largest and most extensive construction project in ARMC's history. For over 120 years, the health of Ashtabula County has been intrinsically tied to the health of ARMC. As the county's largest employer, ARMC is a significant economic driver for all of Ashtabula County. Community support for ARMC began immediately following the Great Train Disaster of 1876 and has continued with the *Advancing Healthcare – Today and Tomorrow* Campaign which raised over \$8.4 million in support of the new patient care tower.

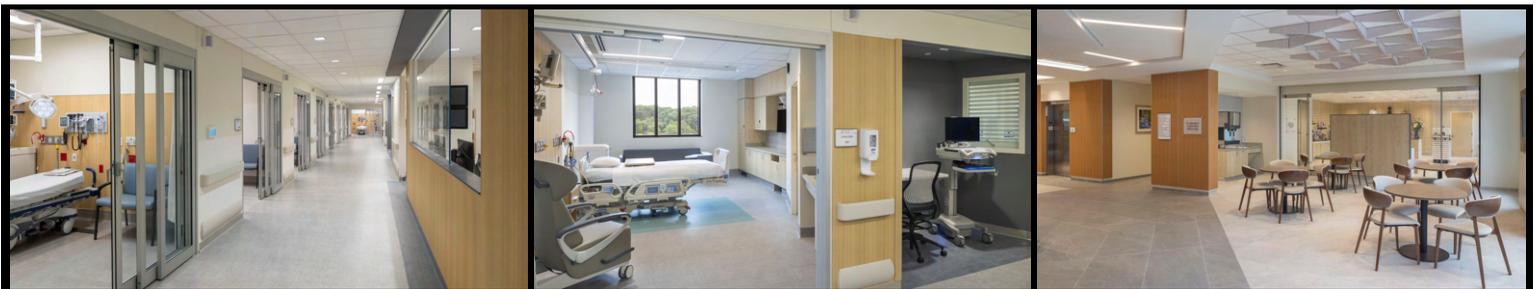
Led by ARMC Foundation, *Advancing Healthcare – Today and Tomorrow* was a comprehensive capital campaign raising funds through a variety of outreach methods. Grants were awarded by the Health Resources and Services Administration as well as by local foundations – The Robert S. Morrison Foundation and the Ashtabula Foundation. Funds were raised through naming opportunities, the sale of stones and benches in the Healing Garden (scheduled to open in spring 2025), and the solicitation of direct donations. ARMC leadership, providers, and caregivers contributed generously as did the broader community. In addition, ARMC Foundation hosted five events and held two raffles that directly benefited the *Advancing Healthcare – Today and Tomorrow* Campaign.

This dream would not have been possible without support from you. Thank you!



“ARMC was founded by the generosity of this community, and we are so grateful to continue to receive support for our mission. We are truly blessed to live in such a remarkable place.”

*-Amy Price
ARMC Foundation
Executive Director*



Quick Facts:
 115,000 square feet
 55 private inpatient rooms
 24 emergency department rooms
 5 operating rooms



Designed for Today and Tomorrow

The patient care tower was designed using two guiding principles – enhancing quality care and providing a calming environment for patients and caregivers. Before construction began, ARMC identified emergency services, inpatient care, and surgery as critical services that were most in need of expansion. The patient care tower meets these critical needs.

The Robert S. Morrison Foundation Emergency Department (ED) increased capacity, expanding the department from 18 to 24 patient rooms. All rooms offer patients more space and privacy during their visit. The Dr. Daniel B. Keaton and Dr. Samar El-Sayegh Behavioral Health Section provides four patient rooms specially designed for patients experiencing mental health crisis. The Resuscitation Rooms, in honor of Al and Sandy Sposito, improve care for the most critical patients as they are located right off the expanded ambulance bay. The ED also features a larger waiting area, including the ARMC Security Office, sponsored by Larry and Karen DeGeorge and Security Technologies. Caregivers are provided more space to discuss and assess walk-in injuries in the Martini's Restaurant & Lounge Triage Room and the HAVE Heating & Cooling Triage Room.

The Richard S. Morrison Surgical Suite includes larger, more private rooms in the pre- and post-anesthesia unit and five operating rooms (OR) with the option for a sixth OR in the future. In addition, ARMC is the first and only hospital in Ashtabula County to provide robotic-assisted surgery, offering patients a less invasive option to traditional surgery. The da Vinci Xi robotic surgery system was purchased with funds donated by Richard S. Morrison.

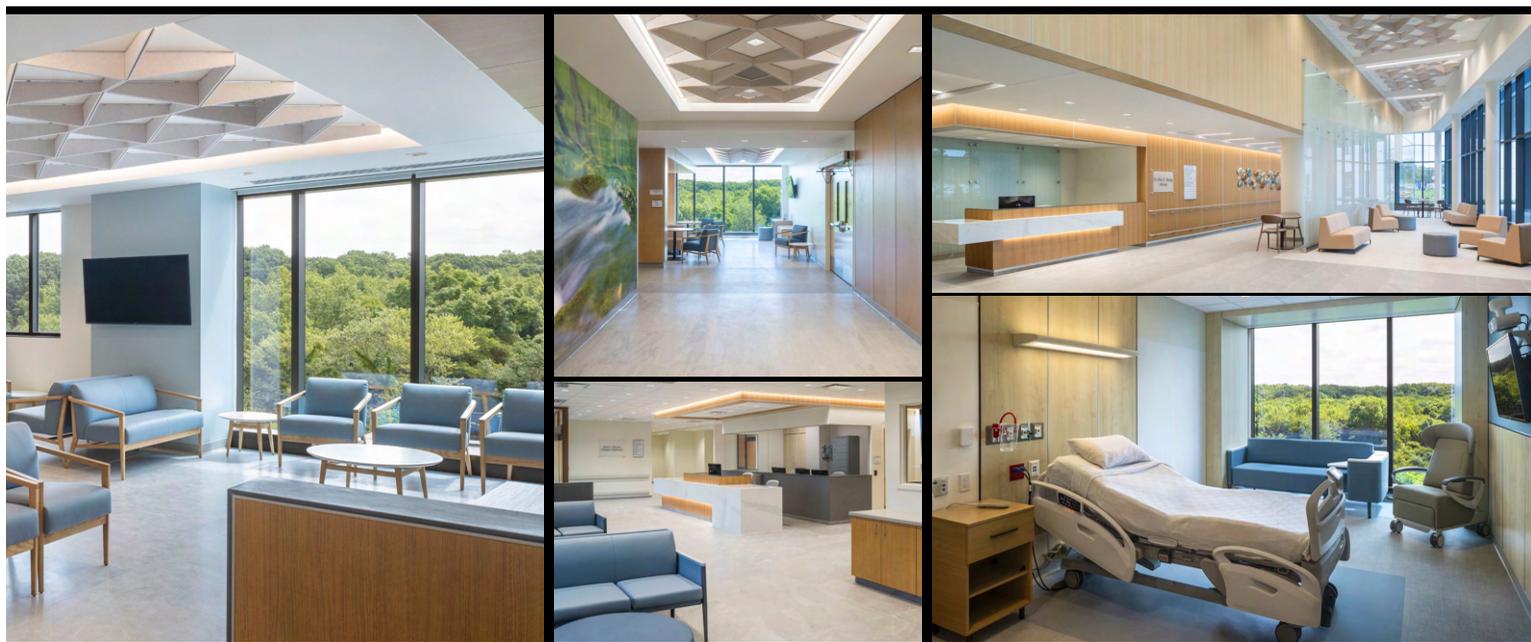
The third and fourth floors of the patient care tower are dedicated to inpatient care with 55 private patient rooms, each including a private bathroom and shower. Patient rooms are larger allowing equipment to move around the patient bed, providing space for physical therapy to be done in the room, and allowing family and friends to be more comfortable when visiting and to stay overnight.

Every patient room was designed with large windows which provide more natural light. Exposure to natural light has been shown to decrease pain, lower blood pressure, improve sleep, and ease anxiety. Each room also includes a “teledoc” video conferencing system that can connect ARMC patients with Cleveland Clinic specialists any time, day or night. In addition each floor provides public and private waiting areas including two ARMC Medical Staff Family Consult Rooms; the Dr. Abdul Mumdah Shahed Family Consult Room; the Barry Shick, RPh and Lisette Altier-Shick, RN Family Waiting Area; and The Kendall Foundation Family Waiting Area.

Comfort and natural light were also essential to the design of the Dr. Shin E. Huang Atrium. The atrium features a wall of windows maximizing natural light and is furnished with comfortable seating for visitors and leads to the Dr. Alexander and Caroline Taich Public Lounge as well as the Huffman-Mayer Wealth Management Gift Shop.

The David and Ann Hradsky Wound Healing Center moved to a prominent location on the southwest side of the patient care tower. The center provides comprehensive wound care for chronic, non-healing wounds and features two new, state-of-the-art hyperbaric oxygen therapy chambers in the Dr. Olusegun and Abiodun Ogunlesi Hyberbaric Oxygen Therapy Room.

Meeting and training spaces are available in the Dr. Thomas and Louise Raffa Community Education Room on the first floor and the Rob and Heather Schimmelpfennig Conference Room on the third floor.



■ Donor Impact

Grants

ARMC Foundation sought grant support for the *Advancing Healthcare – Today and Tomorrow* Campaign from local and federal sources.

- **The Robert S. Morrison Foundation** awarded ARMC Foundation a grant of \$1 million. The Robert S. Morrison Foundation Emergency Department, located at the back of the patient care tower, enhances and expands critical emergency services.
- **The Ashtabula Foundation** awarded ARMC Foundation a grant of \$250,000 and a matching grant of an additional \$250,000 toward the patient care tower.
- **Health Resources and Services Administration**, with support from former U.S. Senator Sherrod Brown and U.S. Representative David Joyce, awarded ARMC Foundation a \$3 million grant in support of moveable equipment in the patient care tower.

Community Support

The *Advancing Healthcare – Today and Tomorrow* campaign was supported through donations of all sizes from individuals and businesses throughout Ashtabula County.

- **Richard S. Morrison** donated \$2 million toward the purchase of a da Vinci Xi robotic surgical system, the first and only robotic surgical system in Ashtabula County. The system is installed in the Richard S. Morrison Surgical Suite on the 2nd floor of the patient care tower. The first robotic surgeries were performed in July 2024.
- **Shin E. Huang, MD, and family** donated \$1 million in support of the new patient care tower. The Dr. Shin E. Huang Atrium welcomes patients and visitors with a wall of windows to maximize the natural light. Visitors will find comfortable seating and an information desk.
- **David and Ann Hradsky** donated \$100,000 in support of the Wound Healing Center which provides comprehensive wound care for chronic, non-healing wounds. The new facility features two new hyperbaric chambers, the only ones in the county.

Additional community donors include:

- **HAVE Heating & Cooling** Triage Room
- **The Kendall Foundation** Family Waiting Area
- **Martinis! Restaurant & Lounge** Triage Room
- **Dr. Thomas and Louise Raffa** Community Education Room
- **Rob and Heather Schimmelfennig** Conference Room
- ARMC Security Office sponsored by **Larry and Karen DeGeorge / Security Technologies**

Patient rooms sponsored by: **Cheryle J. Chiaramonte** and **Joe Misinec**.



ARMC Leadership & Caregivers

It is often said that giving begins at home, and this is true of our ARMC family, including physicians, board members, and caregivers who gave over \$628,000, including 100 percent participation by **senior leadership**.

Dr. Ashok and Dr. Nafisa Kondru continued a long legacy of giving through a donation directed to the remodeling of the former surgical suite in the legacy building to become the new Dr. Ashok and Dr. Nafisa Kondru Endoscopy Center, which will be completed in late 2025.

Additional leadership and caregiver donors include:

- **ARMC Medical Staff** Family Consult Room (2)
- **Dr. Daniel B. Keaton and Dr. Samar El-Sayegh**
Behavioral Health Section
- **Huffman-Mayer Wealth Management** Gift Shop
- Hyperbaric Chamber Room sponsored by:
Dr. Olusegun and Abiodun Ogunlesi
- **Dr. Abdul Mumduh Shahed** Family Consult Room
- **Barry Shick, RPh and Lisette Altier-Shick, RN**
Family Waiting Area
- **Dr. Alexander and Caroline Taich** Public Lounge
- Resuscitation Rooms in honor of **Al and Sandy Sposito**



Patient rooms sponsored by: **Dr. Glenn Beck; Richard and Peggy Carlo; Donny and Tiffany Chaplin; Dr. James Chillcott and Dr. Michelle Dunbar; Michael Fedler; Dr. Sam Mhanna; Dr. Olusegun and Abiodun Ogunlesi; and Dr. Andi Tirounilacandin.**

Additional support from the community and ARMC leadership and caregivers came through donations, the purchase of stones and benches in the Healing Garden, event attendance, and in-kind donations.

Events

Thanks to the support of our event donors, ARMC Foundation events raised \$142,568 for the *Advancing Healthcare – Today and Tomorrow* Campaign. From sponsoring or attending our events to donating in-kind, our event donors help us continue to provide quality healthcare for the Ashtabula region.

Independence Construction donated to our annual Golf Classic outing, Private Patient Care Tower Unveiling, and Holiday Raffle totaling \$30,000 in sponsorships to ARMC Foundation events.

For decades **HAVE Heating & Cooling** and **Grand River Rubber and Plastics** have been two of ARMC Foundations' most consistent event donors. During the *Advancing Healthcare – Today and Tomorrow* Campaign, HAVE donated over \$12,000 and Grand River donated \$9,000 towards ARMC Foundation events.

Since the start of the *Advancing Healthcare – Today and Tomorrow* Campaign, **Bostwick Design Partnership** has donated, whether in kind or monetarily, to every ARMC Foundation event. This includes over \$10,000 in sponsorships.



Other Programs & Fundraising Highlights

Throughout the *Advancing Healthcare – Today and Tomorrow* Campaign, ARMC Foundation continued to raise funds for needs and equipment beyond the patient care tower.



Cancer care continues to be an area of focus for ARMC Foundation. Since 2022, over \$70,000 has been raised for the ARMC Cancer & Infusion Center. Funds were raised through the Mike Sawruk Memorial Golf Outing, a partnership between INEOS Pigments and ARMC Foundation; donations made in memory of Dr. Shin E. Huang; and from fundraisers hosted by Saint John School Volleyball and Edgewood High School Athletics. Funds raised have purchased new treatment chairs, new IV poles, and provided direct support to patients.

Robert Makey loved Ashtabula, being active, and being outdoors, even after his cancer diagnosis in 2009. He received treatment at ARMC Cancer and Infusion Center and built strong relationships with caregivers over his 13 years of treatment. After a long and courageous battle, Robert passed away in 2022. His love for his community led to a generous bequest of over \$25,000 to ARMC Foundation directed to the Cancer and Infusion Center. Thanks to his gift, improvements were made to the parking lot and main entrance of the Center improving accessibility for patients and visitors.



In 2022, following a generous donation by Dr. Shin E. Huang and his family, ARMC opened the new Dr. Shin E. Huang Women's Imaging Suite. The suite consolidated several of ARMC's existing imaging services into an area devoted to the unique needs of women. The suite offers mammography, ultrasound, and bone density scans all within a defined space designed for comfort as well as quality healthcare services. The project featured new finishes, fixture upgrades, and new state-of-the-art equipment.

In 2022, 2023, and 2024, MFG Foundation awarded grants totaling over \$106,000 for the purchase of new equipment. The funds were used to purchase a new EKG machine and new Stryker Patient Cart for use in the emergency department. Funds were also used to purchase a new pediatric colonoscope for use in the endoscopy unit and a videonystagmography (VNG) used to diagnose patients suffering with dizziness.



During the construction of the new patient care tower, parking became increasingly difficult for patients and visitors. The difficulty in finding parking led to late or missed appointments which had a negative impact on patient care. ARMC Foundation Board of Trustees agreed to cover the cost of valet services for patients and visitors during the construction. In total ARMC Foundation funded over \$200,000 for valet service.

ARMC Foundation supports ARMC through the administration of the ARMC Volunteer program and the ARMC Academy program. ARMC volunteers support caregivers, patients, and visitors in many ways by providing the personal touches that patients and their families need. The ARMC Academy is an eight-week, on-site internship for local high school students interested in healthcare careers. Over 120 local high school students have participated in ARMC Academy since its inception in 2008.



ARMC Foundation operates the Huffman-Mayer Wealth Management Gift Shop in the new patient care tower. The gift shop, staffed by ARMC volunteers, offers candy, ARMC sportswear, books, toys, gifts, and caregiver creations. All proceeds from the gift shop benefit ARMC. The gift shop is open Monday through Friday.