### COMMUNITY ACTION PLAN

















# INTRODUCTION TO MT. BLANCHARD

The village and the river running through it are named after an 18th century French explorer and settler, Jean Jacques Blanchard. Purported to be a tailor by training, he married into the local Shawnee tribe in 1760 and raised seven children. Revolutionary War veteran Asa Lake, wife Chloe, son Asa M. Lake and two daughters are recorded as the first white settlers to the area. Asa M. Lake platted and recorded the original 53 lots of Mt. Blanchard in 1830. Three of those lots were purchased by John 'Johnny Appleseed' Chapman for one of his many nurseries scattered across the Midwest states.

The surrounding farmland is part of the Blanchard River watershed. In 1998, the State of Ohio designated a 52 mile stretch of the river as The Old Millstream Scenic Byway. The byway provides scenic vistas of the area in all seasons and passes through the village.

Seeking the fabled 'Small Town Values' espoused by many have brought families to live in the area. Our neighbors range from newcomers to those able to trace residency back many generations. School and religious organizations provide many ties for residents.

Over the years many changes have been made in our community but the common values remain. Important themes to those that call Mt. Blanchard home are Small Town Living, Parks and Pool, Business, Activities, and School.

### MT. BLANCHARD HEART & SOUL

It was with a commitment to planning for the future that Mt. Blanchard became interested

in participating in the Community Heart & Soul process outlined by the Orton Family Foundation.

Our story began in 2014 when The Findlay-Hancock Community Foundation first introduced the communities of Hancock County to Heart and Soul. In 2017, we applied for and received a grant from The Community Foundation to begin the process of Heart & Soul. Three Orton principles guided us as we began our journey: Include Everyone, Focus on What Matters Most, and Play the Long Game.

In the past two years, team members have attended over 125 events or meetings to uncover the Mt. Blanchard Heart & Soul story. Our purpose was to find out what residents love about our town and any ideas to improve our community. We held neighborhood parties, porch parties, back to school pool party and BINGO at Christmas in the Village. We attended meetings with: the Park Board, Lion's Club, Fire Department, 5th quarter gatherings, 4-H, FFA, Scouts, Beautification Committee, churches, school board, and coffee groups. Heart and Soul members went anywhere we could find folks gathered. We went out to Riverdale sporting events, interviewed students and teachers and the superintendent.

We made scarecrows for the future, each depicting a Heart & Soul theme, and Thanksgiving turkeys on cork boards, each asking what people were thankful for in our community, as well as being a part of town festivals. All of this interaction was for the

purpose of engaging community members to tell us what matters most to them about our village.

Heart and Soul team members also interviewed over 200 Mt. Blanchard area residents which amounted to over 30 hours of recorded conversations. Each discussion was cataloged for future reference in the process.

Cork boards and chalk boards were placed in businesses. Each week a different question was posted for residents to answer. One of our action ideas 'Big Baskets of Flowers Like in Kenton' came from someone putting the idea on a board at a Riverdale Football game Heart and Soul booth. You will see later about this idea and how it came to fruition.

In total, 673 action ideas were gathered relating to our five Heart and Soul themes. These suggestions were vetted at the five Mondays in Mt. Blanchard gatherings held in January and February 2019. At these Monday events, the 673 ideas were narrowed down to 37 by the 75 community members who attended. The 37 remaining action items were presented at a community summit for residents to determine which would become priorities for the community.

Over 120 area residents took part in the second Mt. Blanchard Community Heart & Soul summit held in March 2019. Each action idea was shared and everyone was given "Mt. Blanchard Bucks" to vote for the ideas they liked most. The results became the action plan you will see on the following pages.

## MT. BLANCHARD HEART & SOUL TIMELINE

2017

MARCH: The Findlay-Hancock County Community Foundation selected the village of Mt. Blanchard to receive its second Community Heart and Soul grant.

### SEPTEMBER - FEBRUARY:

Over 200 interviews were held, story listening groups created and stories were analyzed.

### APRIL - DECEMBER:

Share the Heart & Soul value statements with the community and vet them, gather action ideas.

# 2019

### JANUARY -

FEBRUARY: Mondays in Mt. Blanchard were held to vet action ideas, see if they are feasible, would benefit many or just a few, and what sort of cost would be involved.

JUNE: Heart & Soul Stewardship/ Legacy Team identified, Action Plan shared with the Community.

# **AUGUST:** Heart and Soul was publicly launched with a gathering at the gazebo at Hurricane Park.

# APRIL: The first Mt. Blanchard Heart & Soul Community Summit was held downtown to draft Heart & Soul value statements with community input.

### DECEMBER:

Share the final draft of the Mt. Blanchard Heart & Soul Statements.

#### MARCH:

Second
Heart & Soul
Community
Summit was
held for the
participants
from the
community
to vote on
ideas and
a prioritized
Action List
was created.

### MAY: Mt.

Blanchard Mayor Cynthia Morrison issued a public proclamation adopting the Mt. Blanchard Heart & Soul value statements; Draft of the Action Plan list shared with the community.

2018

#### JUNE & BEYOND:

Continuing the process started with Mt. Blanchard Heart & Soul, the stewardship/legacy team will use this Action Plan as a guide for future decisions in the community. It is important that Heart & Soul is embedded in the community's policy. process and decisions. Playing the Long Game is a way of saying that our leaders and those involved in developing the village will also use the principles of Heart & Soul, which involves including everyone and focusing on what matters most. The leaders who have emerged from this process and are part of the Stewardship/ Legacy Team will meet monthly to give updates on the projects outlined in this plan. A community meeting should be held periodically in the future to listen to the ideas from those who live in Mt. Blanchard, New ideas will be shared and the process will continue.

# BUSINESS

Mt. Blanchard values a strong local economy by striving to support current business and welcoming new ones to our village. This includes embracing the local agricultural community. These entities provide convenience and also serve as gathering places.

### **BUSINESS ACTION IDEA #1**

### A restaurant or pizza shop serving breakfast, lunch or dinner.

- Establish a business development group with local business owners to evaluate facilities, create incentives, and assist with marketing and advertising.
- Survey current business owners to determine what would help them and start featured "Business of the Week".
- Research Downtown Revitalization grants.
- Drive traffic in the village such as canoe trips, concerts, motorcycle rallies, Armed Forces review, a wine festival, sports tournaments at the parks, and more.
- Talk with Findlay-Hancock County Economic Development to garner support for Mt. Blanchard businesses.

### **BUSINESS ACTION IDEA #2**

### A coffee shop and bakery with free internet.

· New Business development group will

- discuss and plan the following ideas:
- Consider the possibility of a pop-up coffee shop or a nonprofit option.
- Find a location for a coffee shop, search for grants that help with startup costs and downtown revitalization grants for new business development.
- Consider locations that might be regarded as an historic building in the village for business opportunities.
- Look into necessary governmental regulations.

### **BUSINESS ACTION IDEA #3**

### Establish a Farmer's Market in Mt. Blanchard in 2020.

- Decide where and when to have the farmer's market and garden swaps.
- Contacts for vendors by word of mouth, The Courier, radio, Facebook and flyers.
- Look at grants to help establish Farmer's Markets and acquire necessary permits.
- Set up a banner announcing the location, date, time of the market.

Contact: Debbie Brown, (419) 722-2706, debbiesbrown57@gmail.com

### **BUSINESS ACTION IDEA #4**

### A gas station or tire store with a mechanic or an auto body shop.

 Find auto mechanic to lease or buy former gas station at 213 South Main

#### Street.

 Look into grants for new community business developments.

### **BUSINESS ACTION IDEA #5**

### A business listing and business development group.

Contact Steps:

- "Project HOPE" group formed to determine data collection, hiring, and more".
- Business development group to meet with the Hancock County Business Development director for ideas for developing businesses in Mt. Blanchard.
- The business development group will help drive traffic to the community by encouraging and planning activities, sports tournaments, and events.

Contact: Judy Che `ster

#### **BUSINESS ACTION IDEA #6**

### Opening a thrift/goodwill store.

- Expanding this idea to include consignment items and a coffee shop.
- Look for a location, management, personnel, finances and day/time of operation.

# PARKS & POOL

The Mt. Blanchard community cherishes the memories and activities surrounding the parks and the pool. Both are important because they provide opportunities to enjoy nature, to be active and to socialize.

### PARKS AND POOL ACTION IDEA #1

Maintenance for the pool bottom, sidewalks, decks, bell tower, monument, etc.

- Fundraise for restrooms at Island Park with renovation beginning in 2020.
- Work with park board to continue

renovating the monuments.

- Survey park managers for ideas for improvement to cleanup day, which is held the second Saturday of May each year.
- Work with the Town Administrator for park projects and present ideas to the Village Council.

### PARK AND POOL ACTION IDEA #2

Heritage Trail at the river.

 Begin clearing the area a minimum of 4-feet wide which includes removing dead and dangerous limbs, re-grading the river

- bank for future maintenance, establishing a final trail layout, grading and tilling the pathway, and seeding the path.
- Determine a location for a canoe portage and fishing spots along the trail.
- Develop signage along the trail welcoming river guests to the park and community.

Contact: Dan Clements

### PARK AND POOL ACTION IDEA #3

Trails with distance marked for hiking, walking, and bikes at one or both parks.

Walking Path at Hurricane Park:

- Establish layout of walking path around perimeter of the park which includes: Mow and compact the walking path, mow brush along the fence row and trim trees for clearance. Measure the path and designate each 1/10th mile with a marker.
- Pull and chip brush; re-mow the path, shorter than the grass in the park. Maintain the path and make changes as required.

Contact: Dan Clements



# PARKS & POOL

- Add park benches and/or exercise stations.
- Plant additional trees, flowers and bushes: butterfly bushes, fruit trees, grass areas for additional wildlife, and add bluebird or swallow boxes.
- Determine the need or desire to make the path more permanent and/or handicap accessible.

### PARK AND POOL ACTION IDEA #4

Parks developed as places for picnics, sports, concerts and plays. Additional furniture at the pool to provide shade, security lighting, equipment and toys for older kids.

- Apply for grants or fundraise to purchase pool furniture.
- Start a sports equipment program where kids and youth could borrow such things as tennis rackets, tennis balls, basketballs, volleyball, fishing poles, baseballs and bats, and a ball to use in the gaga pit. These would be on loan from the pool or some other area in town as designated.
- Continue to monitor security lighting as needed at the gazebo, pool and other park areas.
- Develop a marketing plan for our parks which would include advertising the costs of using the parks, encourage sporting events, concerts and plays at the gazebo and family reunions, birthday, graduation,

and class reunions in all of the facilities.

 Develop a social media plan for the Mt. Blanchard park system.

Contact: Mt. Blanchard Park Board

### PARK AND POOL ACTION IDEA #5

### Physical park improvements at Hurricane and Island Parks.

- Creating a space for gatherings. This might be a community center or enhancing the existing shelter houses.
- The block building at Hurricane Park is under renovation to make this building usable by sporting groups, youth or civic groups or for storage. Volunteers may be utilized to remodel the restrooms in the facility.
- To place furniture at the gazebo for senior citizen coffee group and other community functions. An AARP grant has been submitted for adding more furniture at this location which will further enhance this area for public use.
- Upgrade the sports fields with volunteer help.

### PARK AND POOL ACTION IDEA #6

Handicapped accessibility all over the parks including restrooms.

· Restrooms at Island Park upgraded to be

- handicapped accessible.
- Playgrounds having handicapped accessible equipment.
- Benches in the playground area.
- Restrooms at Hurricane Park that are accessible to all.

### PARK AND POOL ACTION IDEA #7

Community family friendly gatherings. Movies at the square or park in the summer. Summer night parties or events at the gazebo, including plays, concerts, and karaoke.

- Begin a schedule of events at the gazebo and parks with volunteers.
- Schedule concerts monthly during the summer and fall by using local groups such as Paragon, Broken Ground, and the Riverdale High School band by initiating talks about interest, availability, cost and set up.
- Coordinate the events with the park manager.
- Plan movies at the square or park by checking into scheduling and licensing.
- Try to connect movie with groups planning other events.

# SMALL TOWN LIVING

Residents of Mt. Blanchard appreciate living in this quiet, close-knit, small community because of its friendly, helpful neighbors; nostalgic downtown; and the safety and security it provides. Civic, social, and faithbased groups offer volunteer and leadership opportunities in this historic village.

These qualities provide the foundation for generations of families and individuals who call Mt. Blanchard home.

### SMALL TOWN LIVING ACTION IDEA #1

Install a LED or Digital sign to announce events for the town and school.

- Determine needs, function and sophistication of the digital or LED sign.
- Establish budget, to include: Installation, training, ongoing training/service.
   agreement, critical spare arts, hardware for programing, personnel for updating
- Secure funding, site location, bid package and review with council for approval.
- Hire a contractor for installation, digital sign startup and training, maintenance and repair schedule, and manufacturer's recommendations.
- Digital sign startup and training.

### SMALL TOWN LIVING ACTION IDFA #2

More cleanup days for neighborhoods, alleys and streets. Pickup/cleanup

regulations for yards enforced. Brush and/or big item trash pickup.

- Assist and develop groups and/or organizations willing to assist individual families in town (ie; HOPE).
- Find people who would be willing to adopt a project in a neighborhood and maintain it throughout the year.
- Village to establish a program for the use of the town dump truck.
- Village to incorporate a yard waste pickup, brush pickup, create a compost service, more roll offs per year, set up scrap metal collection, spring and fall leaf pickup, and enforce current ordinances regarding lawn and yards.
- Future cleanup days to be more project specific: parks in particular, trail/walking path spring cleanup, ball diamonds and fields, private property project(s). Coordinate projects with the Beautification Committee.
- Establish strict ordinances for landlords in the community with Council's approval.

### SMALL TOWN LIVING ACTION IDEA #3

Sidewalks repaired or replaced; new sidewalks built within town limits

- Develop standing Sidewalk Ordinance through Village Council.
- Revise current sidewalk design/

- construction building specifications which would include a Resolution: location and dimension, specification of construction, specification of repair, description of the lot, time frame for repair/replacement and assessment process if parameters are not met.
- Establish responsibility for replacement and/or repair.
- Incorporate risk assessment program for existing sidewalks and target sections of town that do not have sidewalks.
- Seek out grants or other methods of funding new sidewalk projects.
- Determine method of repair for current sidewalks: hydraulic lift, diamond grind high spots, cut out and patch, re-grade and lay existing brick sidewalks, or remove and replace.

### SMALL TOWN LIVING ACTION IDEA #4

Neighborhood block watch or street associations formed with nights out. Continue police patrols.

 Town Council Safety Committee to meet with the Hancock Sheriff's Department representative to discuss safety issues, determine when the most speed violations occur, temporarily install an electric speed sign, and establish an agreement with the sheriff's department

# SMALL TOWN LIVING

to patrol the village for one year to police streets, parks, and traffic.

- Hold a community meeting in July 2019 to discuss the following:
  - The feasibility and support of setting up a Block Watch Program in town
  - Installing an additional six street lights downtown on N. Main to Market Street
  - Street association groups discussed to see if there's public interest or support



### SMALL TOWN LIVING ACTION IDEA #5

A data bank of information or neighborhood committee to help neighbors, especially seniors. Form a core group – part of the H.O.P.E. project: Jim Mason, Cindy and John Amburgy, Hope and Ryan Shearer

 Determine a vision for the project which includes 3 areas: Outdoor food bank, Neighbor helping Neighbor Project, Database of skilled tradesmen from the area.

- Discuss legal issues of volunteering, applications from people needing assistance, marketing the plan, and holding an informational community meeting.
- Review applications, match volunteer skill levels, schedule projects and evaluate the cost of the projects.
- Consider possible services and equipment needed.

### SMALL TOWN LIVING ACTION IDEA #6

A historian to interview the elderly about history of Mt. Blanchard and keep our local history and pictures. Project to begin winter 2020.

- Form a Mt. Blanchard Historical
   Society or Club which would organize
   many areas of the history of Mt.
   Blanchard, update the Mt. Blanchard
   Sesquicentennial book (written in 1980),
   interview older residents about their
   personal reflections and recollections
   of the village, develop an online link
   for information, start a scrapbook club
   of information and pictures from the
   community, and start an historical
   museum in town.
- · Categorize old postcards and pictures

- of the village, ask for donations of Mt. Blanchard pictures from 1800's to 2000, setting up Mt. Blanchard visual history "lessons" by decorating the empty store front windows, share pictures of the history of the community in area businesses and determine how best to store Mt. Blanchard's history.
- Start a Facebook page called You know you're from Mt. Blanchard when. . .
  - Look into the history of the parks, pool, businesses, residences, servicemen, trees, water tower and water lines, community events, school, churches, volunteer fire department, cemeteries, post office, postmasters, ministers, and people.
  - Evaluate possible grants for publication of a book about Mt.
     Blanchard, renovations of historic sites or monuments, or starting a museum.
  - Design a poster or postcards of 'Mt. Blanchard's Front Doors' (historical or present) and include a history section in the quarterly community mailings.

#### SMALL TOWN LIVING ACTION IDEA #7

Slanted parking areas on Clay Street and more off-street parking.

Determine areas of town that are best

# SMALL TOWN LIVING

suited for angle parking.

- Research parking design; local and state specifications.
- Utilization of curb stops or current curb system.
- Test areas of new angle parking for any and all impediments.
- Stripe area for parking spaces per local codes and specifications.

SMALL TOWN LIVING ACTION IDEA #8
Welcome Committee giving out basic town information and goodies.

- Mt. Blanchard utility clerk compiles and maintains a list of new residents which the Mt. Blanchard mayor will review and make arrangements for the delivery of a basket.
- Gather pieces from organizations
  that will be included in the welcome
  package: latest newsletter from
  Community Development Committee,
  Community Information Brochure,
  items from area businesses and
  churches, civic and youth group
  information, pool and park information,
  and a card or postcard with a written note
  of welcome.
- Include the link for new residents to see the Heart & Soul Action Plan online or print them a copy of the plan.
- Review annually during Village Council's

strategic planning for effectiveness and feasibility.

### SMALL TOWN LIVING ACTION IDEA #9

Community Center (recreation, rental, meetings, weddings) with concession stands or kitchen, locker rooms, weight rooms, and workout rooms. An addition could be added to the Hurricane Park



Building as a starting place. Or a complete new building as part of the Hurricane Park development.

- General conceptual design of the Community Center with Village Council's approval.
- Determine approximate budget for the center and secure funding through

- grants, donations and low-interest loans
- Generate design to build plans, prepare a bid package, hire a contractor and establish a budget with council's approval.
- Establish workable construction timeline, begin building, project completion.
- Budget for facility maintenance and repair.

### SMALL TOWN LIVING ACTION IDEA #10

Use of all forms of communication, Facebook, twitter, etc. to give better notification for situations in town like a boil advisory.

- Build following for the Village of Mt.
   Blanchard Facebook page and a Community Forum Facebook page.
- The Mt. Blanchard Beautification/ Christmas in the Village Facebook page to post town announcements.
- Post scheduled town maintenance like hydrant flushing in The Courier, flyers, churches and the post office.
- Post scheduled community events in The Courier and area radio stations.
- Schedule a yearly date for community garage sales and hold it that weekend each year.
- A new digital sign added in the community for announcements and notices.

# ACTIVITIES

Mt. Blanchard treasures its wide range of activities including community and family friendly events, athletic functions, clubs for youth and adults, and church gatherings. These activities provide opportunities for citizens to meet friends to socialize, to participate, to volunteer and to bring visitors to town.

### **ACTIVITIES IDEA #1**

#### Have an ice cream social

- Develop a core committee.
- Pick a date, place, time to hold the event, and advertising.
- Decide if fund raiser, and if so, where is money going.
- Decide on ice cream... soft serve, homemade, scoops (how many and what flavors) including serving method and toppings.
- Might consider being part of another activity.

### **ACTIVITIES IDEA #2**

Have food festivals: local, international, cooking, brats, pumpkins, pizza making or pizza eating contests.

- Develop a core committee.
- Determine what type of food or event to hold.
- Look for dates and location.
- Possibly combine with other action

- plan items such as events at the parks, downtown, block parties or with the food truck idea.
- Begin research in the spring 2020.

### **ACTIVITIES IDEA #3**

Have block parties with food trucks.

Plan: Start with a summer schedule combining the Food Trucks and Bingo. Evaluate how this has been received by the community. Going into fall and winter, plan indoor bingo at a site to be determined and continue with Food Trucks if successful through the summer.

- Events to be held July 19 and August 11, 2019.
- Use Island Park as the location with 2-3 food trucks and ice cream trucks invited.
- Reserve a location in the park or other area of town.
- Combine with Bingo and each time use a different variety of games: \$.25 per card, candy bar bingo or white elephant bingo.
- Contact Vanlue to borrow their Bingo equipment or purchase equipment for Mt. Blanchard.
- Develop a marketing plan using the Community Forum Facebook, Twitter, other community Facebook pages, Instagram, flyers, The Courier, radio stations, and electronic boards at

Citizen's Bank.

### **ACTIVITIES IDEA #4**

Kid's club with after school activities, tutoring, and homework help for kids and youth.

- Riverdale is looking into possible grants to fund this.
- FFA offers after-school tutoring during January and February.
- Find possible tutors interested in helping at a location in Mt. Blanchard.

#### **ACTIVITIES IDEA #5**

Hold Bingo either monthly or quarterly.

Plan: Start with a summer schedule combining the Food Trucks and Bingo. Evaluate how this has been received by the community. Going into fall and winter, plan indoor bingo at a site to be determined and continue with Food Trucks if successful through the summer.

- Planned for July 19 and August 11, 2019.
- Use Island Park as the location with 2-3 food and ice cream trucks.
- Include a variety of types of Bingo games as the activity.
- Do advertising throughout Hancock County.

# SCHOOL

Mt. Blanchard values its schools for the services including academics, music and athletic programs, which are supported by dedicated teachers, staff and the community. The small size, central location, and modern building create a safe learning environment to help to prepare our youth for successful futures.

### SCHOOL ACTION IDEA #1

Create funding drives or swaps for musical instruments and sports equipment, and to provide supplies for teachers and students, especially midyear.

- Start a core group.
- Have a collection at Christmas in the Village for supplies sponsored by MBUMC social concerns group coordinated with leaders of this action idea.
- Contact mission groups or service groups at local churches.
- Contact school secretaries and teachers for their input.
- Contact the Riverdale music boosters, music instructors, and sports boosters for their ideas.
- Contact the Riverdale Athletic Director for input.

### SCHOOL ACTION IDEA #2

Advertise activities (sports, musical events, etc) in more venues like The Courier, flyers, billboards, Instagram, Twitter, Facebook, painting on windows, etc. Improved communication between the school and towns.

- Riverdale to build a new web page with a design that will have an application that residents can download and follow what's going on at the school. Push notifications will be available.
- Riverdale to add a new web page that will traffic viewers to the website, connect Facebook posts and integrate Facebook, Twitter and the website all behind the scenes.
- Enhance social media communication by aspiring to find more subscribers to the news feed through social media and email.
- Revamp community newsletter.
- Email an online version of the newsletter.
- The Riverdale Superintendent will send a monthly email.
- The school newsletters will have a community section so that communication will be strengthened between the community and the school.

### SCHOOL ACTION IDEA #3

Donate funds to improve the sports program and build community support

- Establish a group that desires to improve the programs.
- Fundraising efforts to help the programs.
- Find volunteers to paint the weight room at school.
- Look for areas that might need some extra volunteer work that would benefit the programs.
- Look at ways the community can help with support.
- Advertise events on the community Facebook pages.
- Have a meet the team event in the community to recognize various teams.

# SUCCESSES

The Heart & Soul team is proud to share a number of projects that have been completed or are ready to be implemented.

For example, one idea that came out of Mondays in Mt. Blanchard was large baskets of flowers for downtown like in Kenton. The Beautification Committee purchased eight self-watering containers that have been placed downtown. Area residents adopted the planters and financed the flowers.

#### Success!

Another Monday in Mt. Blanchard idea was a hummingbird and butterfly garden, which will be installed at Island Park near the gaga pit during the spring and summer of 2019. We look forward to this addition at the park and will enjoy the birds and butterflies that make it their home. Thanks to Russ and Judy Chester for their hard work on this project. **Success!** 

An outdoor food pantry will soon be completed by the H.O.P.E. project. This project by the HOPE group has established

a need in the community for more ways to feed the hungry. **Success!** 

Tables, chairs and benches have been purchased for the gazebo as a part of the physical park developments. These were purchased by the Beautification Committee and area residents. Over \$9,000 worth of furniture was donated. More will

be added in the future. Success!

A pumpkin patch will be planted in spring 2019 at one of the parks. **Success!** 

Heart and Soul is embedded in our community now and we plan to use it for our policy, process, and decision making. The

stewardship team will monitor the progress and report to the community how far we've come on each action idea. Remember that all of the ideas came from the residents who call Mt. Blanchard home. This plan is truly created by, and for, our community.



### IN PARTNERSHIP WITH



